



INLAND PORTS
ACROSS
NORTH AMERICA

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NAFTA Trade

- Robust Trade between the United States and Mexico
- Monterrey as a NAFTA Success Story
- Mexico's key Comparative Advantage – Proximity to the United States
- USG Programs to Facilitate Trade

Vital Trade Connection

- Close Personal Ties/Ample Tourism
- NAFTA Has Led to Trade Boom
- U.S. Exports to Mexico up 223%
- U.S. Imports from Mexico up 397%
- Mexico is our 3rd Largest Trading Partner
- In 2006, two way trade passed \$367 billion, over \$1 billion per day

Key Role of US Inputs

- The United States supplies up to 70% of all inputs for Mexico's maquiladoras firms.
- Over \$41 billion in Sales
- Great Advantages in Alliance with Mexican companies – e.g. Textiles

Investment Boom

- U.S. Foreign Direct Investment (FDI) totals \$62 billion and benefits over 18,000 Mexican firms
- 32% of U.S. FDI is in six state border region
- Mexican firms with FDI Pay 28% More
- Over 2,600 U.S. firms present in Mexico

Border Crossing is Crucial

- The U.S.-Mexico border is the busiest in the World, with 390,000 legal crossings daily
- Over 16,500 Commercial Trucks and Railroad cars cross the border daily
- Laredo crossing – 32% of trucks, 38% of Rail Cargo

Monterrey: A NAFTA Success

- Sparsely Populated, few resources
- Industrial Base began in 1890
- Huge Boost since NAFTA in 1993
- Export Maquilas, Employment Way Up
- Nuevo Leon Receives 2nd Largest Amount of FDI
- U.S. Inputs Contribute 70% of Total Value Added

Monterrey – NAFTA Success

- Exceeds National Averages in Education
- More Technical Education
- More Outsourcing Work
- Relatively Low Poverty Rates

Transportation is Key to Success

- Mexican Advantage – Proximity to US
- USG National Security Still Paramount
- Can Facilitate Trade and Protect Borders
- Develop Regional Economy – Dos Laredos
- Efficient Logistics Key to Success

USG Programs to Facilitate Trade

- Personal Commitment - Assistant Secretary Bohigan visits
- Cross Border Trucking Pilot Program
- Secure Electronic Network for Travelers Rapid Inspection (SENTRI) Lane

- Customs Trade Partnership Against Terrorism (C-TPAT)
- Free and Secure Trade (FAST) Program
- Security and Prosperity Partnership of North America
- Border Facilitation Working Group

Questions

- Strong USG Effort to Facilitate trade and Maintain Border Security
- How is it Working?
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